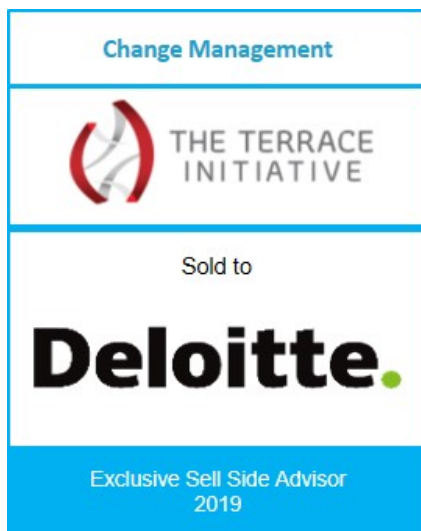


Deloitte strengthens change management practice with The Terrace Initiative (TTI). SCD Advisory acted as TTI's exclusive M&A adviser.



SCD Advisory, an independent Corporate Advisory M&A boutique dedicated to professional services, is pleased to announce that it has advised The Terrace Initiative.

Sydney – Perth - 10 April 2019

Professional services firm Deloitte announced that the founders and staff of management consulting business, [The Terrace Initiative](#), will join the firm's Human Capital Consulting practice on 1 May.

A leader in change management for mining and transport businesses, The Terrace Initiative specialises in helping clients take charge of change programs using data and technology, using their own proprietary tools and Transformation Sciences® methodology via an in-house software platform, called Alchymy®, a digital portal that provides leaders with valuable insights about change initiatives via personalised dashboards.

Joint CEOs of The Terrace Initiative, Melissa Bell and Corrie Scheepers, will join Deloitte as partners in Perth, to head up a new Leader-led Change team (part of Deloitte Consulting's Organisation Transformation practice). The Terrace Initiative's 49 staff will also join Deloitte offices in Perth, Brisbane, Sydney and Melbourne, as well as Cape Town, South Africa.

"The world of work is rapidly changing," said **David Brown**, Deloitte Human Capital lead partner. "The future of work, workers and the workplace are all being disrupted by technology, in a myriad of ways. Successful change initiatives and inspired cultures rely on agile, flexible and innovative leaders, and the effective use of data will become increasingly important. "The Terrace Initiative's Transformation Sciences® methodology is data-driven and leadership-led,



underpinned by unique products and tools to equip leaders successfully transition into the future”.

Joint founder and co-CEO of The Terrace Initiative, **Corrie Scheepers**, said: “Joining Deloitte – a global leader in change management - will help accelerate our growth plans. Together, we can help organisations and change program leaders be ‘future confident’ and harness their own data and internal leadership capability to deliver transformation with speed and certainty.”

“We are delighted to be joining Deloitte, a global leader in change management”, said **Melissa Bell**, Joint founder and co-CEO of The Terrace Initiative. Together, we can combine our abilities to help organisations and their change program

leaders be ‘future confident’, harnessing their own data and internal leadership capability to deliver transformation with speed and certainty.”

Pierre Briand, founder and Managing Partner of SCD Advisory, M&A adviser for The Terrace Initiative commented: “We were delighted to support The Terrace Initiative to execute this deal with Deloitte. Melissa and Corrie transformed their vision into a fast-growing consultancy, based on an exceptional IP, generating qualitative outcomes and business scalability. No doubt that the success they have experienced in the mining and transport industries will be leveraged within Deloitte’s environment by its heavy assets’ industries and other sectors facing structural changes. An excellent outcome, well merited by the team for an amazing achievement.